

Solatube International

Company Fact Sheet

Who We Are

Since 1991, Solatube International, Inc. has designed and manufactured a full line of daylighting systems and solar-powered attic fans that have added brightness, beauty and comfort to more than 2 million homes. The company distributes its products throughout the U.S. and Canada using a network of dealers and distributors. To learn more, visit www.solatube.com.

Product Line

Solatube® Brighten Up® Series – Features the Solatube 160 DS (10-inch) and 290 DS (14-inch) models, which are ideal for homes and smaller spaces in businesses, such as bathrooms, hallways and closets.

Solatube SolaMaster® Series – The first line of tubular skylights designed specifically for commercial buildings. The flagship products of the series are the Solatube 330 DS and 750 DS (21-inch units). The modular units can accommodate several different ceiling configurations, including suspended ceiling systems, finished drywall ceilings, and open warehouse spaces. Ideal for a variety of commercial applications, including offices, schools, retail, industrial and healthcare facilities.

Solatube SkyVault® Series – The largest tubular daylighting device yet, the SkyVault Series offers high-output illumination for high-bay areas. The series features the SkyVault Amplifier engineered for improved optical efficiency and redirection of light to the visual task plane. The SkyVault Collector makes it possible to capture significantly more daylight than traditional skylights without heating the building interior. The Solatube M74 DS provides a 74-centimeter opening to the sky, resulting in increased daylight illumination and/or greater spacing between units and fewer roof penetrations.

Solatube Smart LED™ Systems – Features the Solatube Daylighting System technologies paired with energy-efficient SunSense™ technology, featuring LED lighting when not enough daylight is available. Ideal for small locations, such as bathrooms, hallways and entryways.

Solatube Decorative Fixtures – A line of decorative fixtures which complement the Solatube Brighten Up Series and Smart LED Systems. Available in the following designs: JustFrost, TierDrop, OptiView, QuadraFrost, VividShade and AuroraGlo.

Solar Star® Attic Fans – Photovoltaic residential attic fans that work with a roof mount vent, which draws hot air and moisture out of the attic and discharges it to the exterior, providing an even, continuous flow of air. Solar Star products are available in different sizes and for different roof types, including an interior mount model.

Markets Served

Residential: Distributed and installed through a national network of Solatube Premier Dealers and through building materials distributors.

Commercial: Consultation, sales and installation provided through a network of Solatube Certified Commercial Distributors. Helps meet LEED and Net Zero building codes.

Product Technology

Solatube Daylighting Systems

Also referred to as tubular daylight devices (TDDs) and tubular skylights to bring natural daylight to interior spaces.



Capture

- ① Raybender® 3000 Technology
Increases light capture, rejects overpowering midday sun, redirects low angle sunlight.
- ② LightTracker™ Reflector
Redirects low-angle winter sunlight, increases light output.

Transfer

- ③ Spectralight® Infinity Tubing
The world's most reflective tubing provides 99.7% spectral reflectivity and the purest color rendition possible.

Deliver

- ④ The diffuser lens controls light distribution, minimizes glare
The effect lens adjusts light and can soften or warm the color of light.

**Company
Milestones**

- 1986 – Solatube International applies for first patent
- 1991 – First Solatube product is sold in Australia
- 1992 – Company enters North American market with an office in Carlsbad, Calif.
- 1995-1996 – Solatube International expands to Europe and Latin America
- 2000 – Commercial division opens with launch of SolaMaster Series (larger units designed for commercial spaces); Solar Star attic fan is launched
- 2002 – Solatube 0-90 degree extension tubing and Spectralight Infinity tubing rolled out
- 2003 – Solatube Daylight Dimmer® is launched, allowing the light from Solatube products to be gradually dimmed and rooms darkened
- 2004 – ENERGY STAR® status is achieved – Solatube products are first tubular daylighting devices to receive designation
- 2004 – Solatube International enters the Asian market
- 2005 – Raybender Technology is patented
- 2005 – China facility is opened and the first Solatube products are sold China
- 2007 – Raybender 3000, LightTracker Reflector and Vusion® Diffuser are launched
- 2008 – Solatube International enters a joint venture with the China Energy Conservation Investment Corporation
- 2012 – Solatube Smart LED system is launched
- 2013 – Solatube SkyVault Series and the SkyVault Amplifier are launched
- 2014 – Solatube SkyVault Collector is introduced

Corporate Headquarters	2210 Oak Ridge Way Vista, CA 92081
Phone	(888) 765-2882
Website	www.solatube.com
Ownership	Privately owned
Distribution	Worldwide
Key Executives	David Rillie, Chief Innovation Officer and Chairman of the Board Robert Westfall, President Jim Reilly, Chief Financial Officer Susan Rillie, Vice President of Operations Neall Digert, Ph.D., MIES, Vice President of Product Enterprise Howard Holko, Vice President of Business Development Mark Stackle, Director of Commerical Sales Kris Assel, Director of Marketing

For details, contact: Beth McRae, beth@mcraeagency.com, (480) 990-0282
Or visit: www.solatube.com